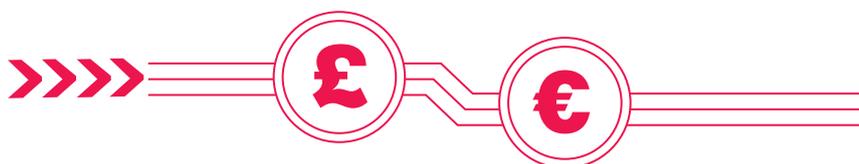




TBAT

Innovation

GRANT FUNDING



There are numerous UK and EU sources of grant funding (such as the Technology Strategy Board) to support Research & Development (R&D) projects. Grant funding will rarely cover the total project cost. Intervention rates vary depending on; the type of grant, the size of company etc. Identifying the most appropriate source and successfully securing grant funding can therefore be challenging for businesses.

WHY USE TBAT INNOVATION

TBAT Innovation has assisted its clients to access over £19.9million in UK grant funding to support R&D projects over the last 12 months. Over this period our grant funding success rate is 81% across a range of funding schemes we have accessed on behalf of our clients.

Our team is made up of a group of individuals with a wide range of skills and rich engineering knowledge as a result of holding positions in Rolls-Royce, Bombardier Transportation, ABB, Alstom and BAE Systems. We therefore have the expertise to quickly understand your project.

Using our 10 years' experience of writing grant applications and our understanding of what awarding bodies are looking for we can increase your chance of being awarded grant monies to provide a catalyst to R&D in your business.

OUR APPROACH

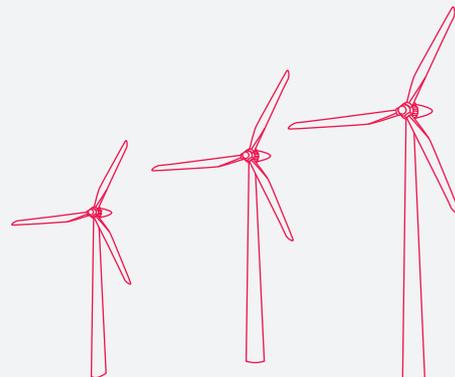
We aim to take the hassle out of making grant applications, by driving the process, minimising impact on your time allowing you maintain to focus on your business. The following are the steps we typically take to achieve this:

- Understand the technology roadmap of the business
- Identify appropriate sources of funding
- Assist with the scoping of the project to ensure it fits with the funding call
- Identify and develop relationships with partners required for the project
- Write the application on your behalf

CASE STUDIES

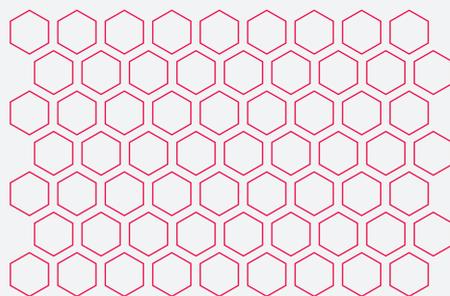
① A new start company secured a licence for a novel remote monitoring technology from a German company and needed to understand how to best exploit it in the offshore wind market

- £24k TSB Proof of Market grant of a £41k project
- Explored market size and competition
- Identified potential technology partners
- Established the IPR situation
- Determined future funding needs



② A composites company was looking to develop water resistant natural fibre composites

- £91k TSB Proof of Concept grant of £152k project
- Researched technical, commercial and legislative factors
- Detailed testing of various materials undertaken
- Detailed the business case for future development activity



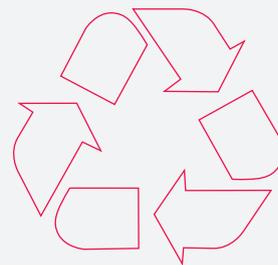
③ A traditional manufacturing company providing large scale anaerobic digestion systems for utility sector clients wanted to diversify and have its own product offering

- £250k TSB Development of Prototype grant of £600k project
- Developed a containerised anaerobic digestion solution in 24 months
- Partnered with a University and significant stakeholder in the Milk industry



④ A drinks manufacturer investigated the adoption of more sustainable materials as part of their manufacturing process

- £500k TSB collaborative grant funding of a £1million project through a “Sustainable Manufacturing” call with 2 other companies
- Project developed a prototype recyclable, compostable packaging solution providing an alternative to plastic packaging



⑤ A large multinational rail company initiated a project to develop an inspection solution for gauge corner crack detection in rails

- £250k TSB collaborative grant funding was awarded through a “Rail Innovation” call
- The project involved an SME and a University
- Project developed a greatly improved solution for efficient and effective rail inspection

